

Monthly Report

May 1, 2022 – May 31, 2022





Executive Director
Andrew Brisbo



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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
May 1 – May 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	5,890.93	0	\$11,027,687.25	
Shake/Trim	615.55	0	\$1,220,591.24	
Concentrate	202.17	0	\$1,746,871.33	
Inhalable Compound Concentrate	26.64	0	\$209,572.51	
Vape Cartridge	695.99	0	\$5,766,812.93	
Kief	1.49	0	\$5,230.89	
Infused-Edible	30,698.84	0	\$2,998,044.77	
Infused Non-Edible Solid	320.09	0	\$124,890.62	
Infused Liquid	0	12,190.34	\$162,621.46	
Infused Non-Edible Liquid	0	476.05	\$7,176.39	
May Total	38,451.70	12,666.39	\$23,269,499.39	

Additional Sales Information			
May 1 - May 31			
Category	Amount		
Sales To Date (as of May 31)	\$1,400,924,814.71		
Sales Deliveries	\$1,064,238.37		
Average Retail Flower Price (oz.)	\$117.00		

2. Plants

Plants			
Active Plants			
As of May 31			
Plant State	Number		
Immature	109,529		
Vegetative	101,366		
Flowering	122,979		

Destroyed & Harvested Plants			
May 1 - May 31			
Plant State Number			
Immature - Destroyed	26,728		
Vegetative - Destroyed	15,175		
Flowering - Destroyed	2,406		
Plants Harvested	50,024		

3. Packages and Inventory

Packages			
As of May 31			
Package State	Number		
Active	480,829		
On Hold	1,494		
In Transit	5,299		
May 1 - May 31			
Package State	Number		
Finished 5,570			

Inventory			
As of May 31			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	20,262.07		
Flower at Provisioning Centers	24,288.61		
Flower at Processors	56,495.03		
Fresh Frozen Flower at Processors	59,349.73		
Concentrates at Processors	19,517.33		
Infused Solids at Processors	139,471.37		
Infused Liquids at Processors (Fl. Oz.)	59,334.97		

4. Transfers

Products Shipped				
May 1 - May 31				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	2,920.32	0		
Grower Class B	769.48	0		
Grower Class C	40,571.88	0		
Processor	73,713.52	25,913.80		
Provisioning Center	3,020.28	1,127.08		
Safety Compliance Facility	3.13	0		
Secure Transporter	60,336.38	24,311.25		

Transfers		
May 1 - May 31		
Transfer Type	Number	
Completed	5,818	
Voided	104	

5. <u>Initial Applications</u>

Initial Applications					
May 1 - May 31					
License Type	Received	Approved	Denied		
Prequalification	23	22	0		
Grower Class A	4	3	0		
Grower Class B	0	1	0		
Grower Class C	58	30	0		
Processor	1	6	0		
Provisioning Center	13	7	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	1	0	0		
Total	100	70	0		

6. Renewal Applications

Renewal Applications					
May 1 - May 31					
License Type	Received	Approved	Denied		
Grower Class A	4	7	0		
Grower Class B	0	0	0		
Grower Class C	31	44	0		
Processor	8	10	0		
Provisioning Center	39	40	0		
Secure Transporter	3	4	0		
Safety Compliance Facility	3	5	0		
Total	88	110	0		

7. Active Licenses

Active Licenses									
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total		
85	17	570	139	460	21	23	1315		

8. Application Processing Time

Application Processing Time (Calendar Days)						
May 1 - May 31						
License Type Initial Renewal Applications						
Prequalification	38.41	-				
Grower Class A	50.00	24.57				
Grower Class B	57.00	-				
Grower Class C	35.83	14.89				
Processor	61.50	21.40				
Provisioning Center	69.43	20.18				
Safety Compliance Facility	20.00	29.60				
Secure Transporter	-	54.20				
May Step 2 Average	44.94	20.42				
May Total Average	42.89	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
May 1 - May 31							
License Type Warning Formal Complaint Final Order							
Grower Class A	0	0	0				
Grower Class B	0	1	0				
Grower Class C	0	4	1				
Processor	0	2	0				
Provisioning Center	2	7	1				
Secure Transporter	0	0	0				
Safety Compliance Facility	0	0	0				

10. Complaints and Investigations

Complaints and Investigations					
May 1 - May 31					
Enforcement & Legal Data	Amount				
Number of Complaints Received	115				
Number of Investigations Opened	100				
Number of Investigations Closed	137				
Average Time to Complete an Investigation (Calendar Days)	43				
Number of Enforcement Actions Taken*	44				
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:0

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	May 1 - May 31
Amount	
May	\$82,000

	Regulatory Assessment Fees								
	May 1 - May 31								
	Grower Grower Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Transporter						Total		
May	\$8,877	\$12,362	\$431,125	\$78,609	\$45,301	\$0	\$7,500	\$583,774	

	Renewal							
	May 1 - May 31							
	Grower Class B Grower Class C Processor Provisioning Center Compliance Facility Secure Transporter							
May	\$18,668	\$0	\$556,000	\$132,000	\$285,000	\$0	\$37,500	\$1,029,168

	Total Licensing Revenue Collected		
	May 1 - May 31		
	Amount		
May	\$1,694,942		

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$244,499.48
State Employee Benefits	\$159,422.81
Materials and Equipment	\$701,453.11
May Total	\$1,105,375.40

13. Municipalities Opted In to the MMFLA

Municipalities			
As of May 31			
Opted In			
162			

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of May 31			
Provisioning Centers			
308			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
May 1 - May 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	38,676.29	0	\$80,830,696.21				
Shake/Trim	6,599.75	0	\$12,810,504.26				
Concentrate	1,083.50	0	\$10,553,239.23				
Inhalable Compound Concentrate	528.02	0	\$3,449,709.16				
Vape Cartridge	3,418.58	0	\$35,024,086.67				
Kief	1.62	0	\$10,659.29				
Infused-Edible	179,671.13	42.9	\$19,184,480.58				
Infused Non-Edible Solid	1,033.78	0	\$531,269.71				
Infused Liquid	0	199,578.66	\$734,710.26				
Infused Non-Edible Liquid	0	2,846.86	\$48,951.76				
May Total	231,012.67	202,468.42	\$163,178,307.13				

Additional Sales Information			
May 1 - May 31			
Category Amount			
Sales To Date (May 31) \$2,596,035,637.36			
Sales Deliveries \$5,426,933.43			
Average Retail Flower Price (oz.) \$130.62			

2. Plants

Plants				
Active Plants				
As of May 31, 2022				
Plant State Number				
Immature 425,637				
Vegetative 311,700				
Flowering	389,544			

Destroyed & Harvested Plants				
May 1 - May 31				
Plant State Number				
Immature - Destroyed 80,401				
Vegetative - Destroyed 37,671				
Flowering - Destroyed 8,581				
Plants Harvested 187,464				

3. Packages and Inventory

Packages			
As of May 31, 2022			
Package State Number			
Active	1,186,588		
On Hold 2,471			
In Transit 29,486			
May 1 - May 31			
Package State Number			
Finished	41,919		

Inventory			
As of May 31, 2022			
Category Amount			
Flower at Growers (Test Passed)	75,721.88		
Flower at Retailers	60,214.92		
Flower at Processors	101,633.32		
Fresh Frozen Flower at Processors	109,799.99		
Concentrates at Processors	29,064.01		
Infused Solids at Processors	401,216.11		
Infused Liquids at Processors (Fl. Oz.)	1,367,180.04		

4. <u>Transfers</u>

Shipped Products			
May 1 - May 31			
License Type	Fluid Ounces Shipped		
Class A Marijuana Grower	1,501.64	0	
Class B Marijuana Grower	3,948.89	0	
Class C Marijuana Grower	124,420.62	1.86	
Excess Grower	9,272.13	0	
Microbusiness	1.92	0	
Processor	258,987.06	344,692.17	
Retailer	8,669.65	21,171.64	
Safety Compliance Facility	8.49	0	
Secure Transporter	334,082.25	332,462.78	

Transfers			
May 1 - May 31			
Transfer Type Number			
Completed 21,762			
Voided 348			

5. <u>Initial Applications</u>

	Initial Applications			
	May 1 - May 31			
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	91	79	0	
Class A Marijuana Grower	0	2	0	
Class B Marijuana Grower	7	3	0	
Class C Marijuana Grower	67	30	0	
Excess Grower	24	6	0	
Processor	8	7	0	
Retailer	29	15	0	
Class A Microbusiness	0	0	0	
Microbusiness	1	1	0	
Secure Transporter	0	1	0	
Safety Compliance Facility	3	0	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	2	2	0	
Temporary Marijuana Event	7	0	0	
Social Equity Class A Marijuana Grower	1	0	0	
Social Equity Class B Marijuana Grower	1	2	0	
Social Equity Class C Marijuana Grower	11	1	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	3	1	0	
Social Equity Retailer	1	0	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	1	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	2	0	
Social Equity Marijuana Temporary Event	0	0	0	
May Total	257	152	0	

6. Renewal Applications

	Renewal Applications		
	May 1 - May 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	3	3	0
Class C Marijuana Grower	26	35	0
Excess Grower	11	17	0
Processor	6	3	0
Retailer	28	24	0
Class A Microbusiness	0	0	0
Microbusiness	1	0	0
Secure Transporter	1	0	0
Safety Compliance Facility	1	1	0
Designated Consumption Establishment	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	1	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	1	1	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	0	0	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
May Total	79	85	0

7. Active Licenses

	Active Licenses
	As of May 31, 2022
Class A Marijuana Grower	7
Class B Marijuana Grower	78
Class C Marijuana Grower	549
Excess Grower	86
Processor	149
Retailer	511
Class A Microbusiness	0
Microbusiness	11
Secure Transporter	23
Safety Compliance Facility	18
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	36
Temporary Marijuana Event	0
May Total	1470

8. Application Processing Time

Application Processing Days (Calendar Days)			
May 1 - May 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	49.81	-	
Class A Marijuana Grower	62.50	-	
Class B Marijuana Grower	42.67	10.67	
Class C Marijuana Grower	33.83	15.66	
Excess Grower	21.00	10.47	
Processor	39.14	16.00	
Retailer	46.53	16.33	
Class A Microbusiness	-	-	
Microbusiness	38.00	-	
Secure Transporter	36.00	-	
Safety Compliance Facility	-	14.00	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	8.50	8.00	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	45.50	-	
Social Equity Class C Marijuana Grower	28.00	16.00	
Social Equity Excess Grower	-	-	
Social Equity Processor	15.00	-	
Social Equity Retailer	-	-	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	8.50	-	
Social Equity Temporary Marijuana Event	-	-	
May Step 2 Average	35.73	14.54	
May Total Average	33.93	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
May 1 - May 31					
License Type Warning Formal Complaint Final O					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	1	0		
Class C Marijuana Grower	0	7	0		
Excess Grower	0	0	0		
Processor	0	2	0		
Retailer	0	7	0		
Microbusiness	0	1	0		
Secure Transporter	0	2	0		
Safety Compliance Facility	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
May 1 - May 31		
Initial	Renewal	
0 0		

11. Complaints and Investigations

Complaints and Investigations	
May 1 - May 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	202
Number of Investigations Opened	164
Number of Investigations Closed	194
Average Time to Complete an Investigation* (Calendar Days)	31
Number of Enforcement Actions Taken*	44
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	May 1 - May 31			
	Prequalification Social Equity Prequalification Total			
May	\$237,000	\$19,500	\$256,500	

	Regulatory Assessment Fees							
		May 1 - May 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
May	\$0	\$14,000	\$851,572	-\$1,000	\$2,000	\$182,599	\$8,300	\$231,978
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
May	\$187,970	\$0	\$187,970	\$0	\$0	\$7,896	\$19,414	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
May	\$2,800	\$0	\$0	\$0	-\$15,000	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
May			\$1,680,499					

	Renewal Fees							
		May 1 - May 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
May	\$0	\$12,000	\$630,000	\$0	\$1,000	\$630,000	\$300	\$150,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
May	\$380,000	\$0	\$30,000	\$0	\$0	\$0	\$12,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
May	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<u> </u>	Total Renewal Fees							
May	\$1,845,300							

	Total Licensing Revenue Collected
	May 1 - May 31
	Amount
May	\$3,782,299

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$407,439.36
State Employee Benefits	\$272,051.41
Materials and Equipment	\$1,086,897.05
May Total	\$1,766,387.82

14. Social Equity Applications

	Social Equity Applications				
	May 1 - May 31				
	Received Eligible Ineligible				
May	18 20 1				

15. Social Equity Education & Outreach

	Outreach Sessions	
	May 1 - May 31	
	Sessions Held	
May	5	

16. Social Equity Application Assistance Provided

	Application Assistance Provided	
	May 1 - May 31	
	Number of Times	
May	2	

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of May 31, 2022		
Opted In	Opted Out	
121 1385		

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of May 31, 2022
Marihuana Retailers
258

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of May 31, 2022
24,487

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications					
May 1 - May 31					
Received Issued Denied					
4,530					

2. Renewal Applications

Renewal Applications					
May 1 - May 31					
Received Issued Denied					
6,526					

3. Application Processing Time

Initial Applications (Calendar Days)					
May 1 - May 31					
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
3.84	·				

Renewal Applications (Calendar Days)						
May 1 - May 31						
Approvals				Denia	ls	
Paper Online Combined		Paper	Online	Combined		
3.92	.02	1.35	4.12	.42	3.10	

4. Number of Applications Filed for Registry Identification Cards

	F	Applications Filed for Registry Identification Cards					
		May 1 - May 31					
	Origin	Original Applications		Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
May	1,435	2,657	4,092	630	1,218	1,848	5,940

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of May 31, 2022					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	495	64	Lake	230	36
Alger	595	92	Lapeer	3,175	455
Allegan	4,867	623	Leelanau	879	64
Alpena	715	73	Lenawee	2,783	366
Antrim	1,251	169	Livingston	3,307	342
Arenac	1,010	136	Luce	69	11
Baraga	126	16	Mackinac	173	27
Barry	2,055	223	Macomb	26,051	3,648
Bay	4,786	327	Manistee	347	49
Benzie	1,130	116	Marquette	248	65
Berrien	3,340	517	Mason	373	51
Branch	1,667	292	Mecosta	196	34
Calhoun	2,494	301	Menominee	336	73
Cass	1,331	240	Midland	2,295	249
Charlevoix	290	29	Missaukee	179	23
Cheboygan	620	61	Monroe	3,816	417
Chippewa	633	66	Montcalm	1,530	285
Clare	1,404	247	Montmorency	97	27
Clinton	2,711	318	Muskegon	2,679	319
Crawford	984	102	Newaygo	1,343	207
Delta	672	115	Oakland	33,125	3,533
Dickinson	428	101	Oceana	1,041	181
Eaton	2,837	398	Ogemaw	399	41
Emmet	122	21	Ontonagon	86	15
Genesee	8,764	1,122	Osceola	308	69
Gladwin	24	15	Oscoda	245	20
Gogebic	279	56	Otsego	79	19
Grand Traverse	1,355	98	Ottawa	2,992	285
Gratiot	229	42	Out of State	0	4
Hillsdale	1,024	175	Presque Isle	115	22
Houghton	207	28	Roscommon	539	51
Huron	473	33	Saginaw	3,373	364
Ingham	1,901	298	Saint Clair	3,784	509
Ionia	204	45	Saint Joseph	576	107
losco	146	17	Sanilac	740	98
Iron	141	28	Schoolcraft	37	13
Isabella	498	63	Shiawassee	2,270	290
Jackson	4,024	464	Tuscola	3,218	532
Kalamazoo	2,783	312	Van Buren	1,498	235
Kalkaska	330	46	Washtenaw	10,339	834
Kent	7,730	665	Wayne	42,305	3,418
Keweenaw	140	18	Wexford	1,130	189
			Total	225,120	25,749

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month Revoked			
May 0			

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of May 31, 2022				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.00			
AIDS	0.02			
Amyotrophic Lateral Sclerosis	0.02			
Arthritis	20.68			
Autism	0.35			
Cachexia or Wasting Syndrome	0.29			
Cancer	3.02			
Cerebral Palsy	0.12			
Chronic Pain	63.54			
Colitis	0.29			
Crohn's Disease	0.82			
Glaucoma	1.06			
Hepatitis C	0.30			
HIV Positive	0.37			
Inflammatory Bowel Disease	0.79			
Muscle Spasms	9.12			
Nail Patella	0.02			
Obsessive Compulsive Disorder	1.24			
Parkinson's Disease	0.15			
Post-Traumatic Stress Disorder	6.75			
Rheumatoid Arthritis	1.09			
Seizures	1.78			
Severe and Chronic Pain	40.84			
Severe Nausea	5.93			
Spinal Cord Injury	0.55			
Tourette's Syndrome	0.05			
Ulcerative Colitis	0.20			

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of May 31, 2022		
Month Physicians		
May	298	

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
May 1 - May 31		
Initial Renewal		
1 1		

10. Revenue and Expenses

	Revenue Collected
	May 1 - May 31
	Amount
May	\$252,735

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$148,876.57
State Employee Benefits	\$99,249.69
Materials and Equipment	\$128,850.77
May Total	\$376,977.03